

Systems for Improving your Cash Flow

4 week team coaching course



- ✓ Create a Systemized approach to collections
- ✓ Create scripts for the collections team
- ✓ Reduce your client complaints about fees
- ✓ Develop ways to have your clients pay you on your terms

Become Cash Rich!

GPL Network's 4 week 'Systems for Improving your Cash Flow' course is aimed at providing your firm with operations and systems to enhance the collection process. Easing the worry associated with debt collection, freeing your time and allowing you and your firm to become Cash Rich!

Our first group (limited to 6 firms) will begin on **Wednesday 20 January 2010 at 9:30-10:30am QLD time** and will be facilitated by Andrew Oldham (GPL Network's General Manager and Business Coach) via weekly 60 minute webinars.

Developing new and effective systems can be complicated so take the guess work out with this easy to grasp 4 week course! This program is best for Finance Directors, Practice Managers and Administrations Manager- so bring one team member or select your whole finance team to be on each weekly 60 minute webinar, the choice is yours.

The investment for this 4 week course is very affordable at just \$1,500 + GST. Upon completion of the course you will also receive a **BONUS Gift** – GPL Network's "Debtors Management- A training tool to increase your Cash flow Performance" DVD/CD valued at \$695.

Course Outline

- Module 1. Set new goals and create time to become Cash Rich
- Module 2. Improve your debtors with greater reporting
- Module 3. Build new and effective systems with better communication
- Module 4. Setting KPI's and reporting

Key Outcomes

- Create a systemized approach to collections
- Create scripts for your collections team
- Create a forecasting template
- Get rid of sleepless night
- Reduce your client complaints about fees
- Get clients to pay you on your terms- We say 14 days!

If you would like to register your firm for this course, simply please fill in a registration and payment form and select your preferred course. Then fax back to us on 07 5588 5122.